



P R E S S R E L E A S E March 14, 2016

Contact: CST Industries, Inc., Jon Dilley, VP of Global Marketing - Phone: + 1 (913) 748-4585

CST Announces New Strategic Partnership with Great Plains Structures in the US; Focusing on Advancing Exceptional Local Support with Superior Performance to Loyal Customer Base

Kansas City, MO – Building on its 100+ year legacy as the world’s leading bolted steel tank and silo manufacturer, CST Industries, announces a new and exciting strategic development with the addition of a new dealer partner - Great Plains Structures. Great Plains Structures (GPS) will serve an eight (8) state territory in the Upper Midwest region of the United States offering a more responsive, service focused and capable team, working for the interests of our customers in that region.

Tim Carpenter, CEO, CST Industries, stated, “I could not be more excited about the organization that will be taking the lead for us in the heart of the north central market. This group brings a combined 75 years of experience working with CST and CST products, and a wealth of knowledge from installing hundreds of Aquastore®, HydroTec® and other storage solutions.” He adds, “Our products are proudly made in the USA and this partnership of CST and Great Plains Structures ensures that our loyal customer base will continue to receive top level service, innovative products, proven performance and over a century of experience which is unrivaled in the tank industry. Customers choose CST and our seasoned Dealer Network because together we are the #1 supplier for tanks, domes and installations in North America and beyond.”

Glenn Gustafson of GPS adds, “We are very excited to continue with the Aquastore® and the CST team. We understand this business and we bring enormous experience in construction, sales, estimating and operations. We are excited to have this opportunity to continue servicing and supporting our loyal customer base in the Midwest with the best possible storage and covers solutions. The last few years CST has exhibited incredible progress with product innovation and customer service and we see a bright future ahead.”

CST Industries is the complete storage system provider for engineering and manufacturing professionals in thousands of different industries and applications throughout the world. The company is the global leader in the manufacture and construction of factory coated metal storage tanks, aluminum domes and specialty covers.

CST's existing company portfolio consists of CST Storage, CST Covers and Vulcan Tanks. The company’s global network includes manufacturing facilities and technical design centers located in Missouri, Kansas, Illinois, Tennessee, Texas, California, Georgia and the United Kingdom. Regional sales offices are located throughout North America and in Mexico, Argentina, United Kingdom, Dubai, Singapore and Vietnam. CST Industries maintains its headquarters in Kansas City, MO. International offices are located in Brazil, United Kingdom, India, Singapore, Vietnam and Dubai. Currently more than 350,000 CST tanks and 18,000 covers have been installed in 125 countries throughout the world.

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